

## PRESS RELEASE of 4 December, 2015

# **EXPOSITION OF THE YEAR - launch of the new PCEI contest**

The first edition of the new contest called the "Exposition of the Year" for Members of Polish Chamber of Exhibition Industry has been launched. The contest replaced the "Stand of the Year" contest which had been organized since 1998. The changes are the consequence of signals received from the exhibition sector as well as the transformations of the Polish exhibition market. The Polish sector of exhibiting services has been growing rapidly and taking bolder steps to enter foreign markets. Polish entrepreneurs successfully operate on those markets, executing orders of exhibitors from all over the world in any location on the globe. One could actually say that it has become a Polish export specialization.

### The need for thorough change

Already in 2014 Members of PCEI voiced the necessity of a thorough reform of the contest in order to take into account the area of its influence. The above motion was also included in the operational program of Polish Chamber of Exhibition Industry for 2015, adopted by the decision of the General Meeting of PCEI on June 2, 2015, and in Board activities in the following months of this year.

During the Winder Convention of PCEI held in Ryn on November 25-27, a program debate took place, a part of which was the debate on PCEI contests which promote exhibiting. It was stressed that the market of exhibiting services had changed and the previous form of the "Stand of the Year"contest, organized by PCEI between 1998 and 2014, was inadequate for the current situation. Companies which design and construct exhibition stands nowadays do not limit their portfolio only to exhibition stands. They also often make expositions for events other than trade fairs and exhibitions. They include all forms of company events, product launches, shows or press meetings, which are held both indoors and outdoors.

The debate in Ryn showed that the original idea of the Stand of the Year contest had greatly evolved over the years (one could event call it a revolution), both in terms of assumptions and the manner of organizing the contest, and consequently new rules were formulated which govern the rules of presentation of awards by PCEI in the exhibition and event sector. Therefore the Board of PCEI, during the meeting on November 27, 2015 in Ryn, saw the need to discontinue the contest in its previous form and made a resolution to close it on November 27, 2015, and to create a new contest bearing the name "Exposition of the Year".

### Not just exhibitions

Thus the new "Exposition of the Year" contest is the response to the needs of the market. The new contest categories are a complete novelty. Just like before, the companies which design and construct expositions will be able to submit exposition they developed at exhibitions in the finishing calendar year. However, they will be assessed in two separate categories: up to 50 sq. m. and above 50 sq. m. The third, completely new category, will be event expositions developed both indoors and outdoors. Companies will be able to use this category to submit their works which were not designed and constructed for the needs of trade fairs and exhibitions. Just like before, in all three categories the jury will present 1st, 2nd and 3rd place.

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#### About Polish Chamber of Exhibition Industry

Polish Chamber of Exhibition Industry, founded in 1993, is the only national organization of Polish enterprises leading their business activity in the exhibition industry The members of PCEI belong to all categories of players on the exhibition market. They are especially: trade fair and exhibition organizers, operators of trade fair and conference venues in Poland, providers of trade fair services such as designing construction and furnishing of exhibition stands, transport and forwarding companies, organizers of foreign trade fair participations, foreign trade fair representatives in Poland, as well as advertising and marketing agencies, media companies, enterprises offering catering and accommodation services.

The PCEI mission is: to provide a comprehensive platform of co-operation and exchanging ideas and experiences for the Polish exhibition market players, to serve the Polish exhibition industry as an effective platform for lobbing, to promote participation in exhibitions as an effective part of corporate marketing and communication strategy, to create circumstances for improving the industry quality standards, including reliable and transparent exhibition statistics, to offer trade fair marketing education in cooperation with marketing specialists, the university lecturers, to create favourable conditions for the Members to enjoy the benefits of integration and cooperation within the Chamber.

The four main areas of activities of Polish Chamber of Exhibition Industry are: lobbying, actions facilitating the integration of trade fair industry, widely understood promotion of trade fairs and exhibitions - including publications, as well as education in the area of trade fair marketing and promotion of ethical business activities in the industry.

PCEI has been an active member of UFI - the Global Association of the Exhibition Industry since 1996. For many years PCEI has been cooperating on a regular basis with CENTREX - International Exhibition Statistics Union, AUMA - the Association of the German Exhibition Industry and many other foreign and international industry organizations.

Contact PCEI: Marzenna Łukaszewicz, Executive Director; ph. +48 61 866 15 32; m.lukaszewicz@polfair.pl Polish Chamber of Exhibition Industry, Bukowska Street 12 (WTC bld., room 122), 60-810 Poznań - www.polfair.pl Contact PR agency europortmedia: Joanna Klimek; ph. + 48 510 130 122; joanna.klimek@europortmedia.pl